



ALB INDONESIA LAW AWARDS 2016

RESEARCH  
METHODOLOGY  
SUMMARY

## PART I: GENERAL GUIDELINES

- All nominations must be written in the ALB nomination form. The same must be submitted **not later than 18 August 2016**. ALB will not accept entries written in any other forms.
- Every work entry must be completed **between 1 July 2015 and 30 June 2016**.
- Clients or contact persons provided in the nomination form may be contacted by ALB without giving the nominating organisation prior notice. It is advisable that only clients whose consent for this purpose has been obtained should be listed in the form.
- International law firms advising Indonesian parties on matters pertaining to foreign laws may join the nominations, unless otherwise provided in the succeeding provisions.
- Nominations may take the form of self-recommendation or third-party nomination.

## PART II: DEFINITION OF TERMS

These terms are defined according to the purposes of the Indonesia Law Awards, unless the context requires otherwise -

**Breadth** - the degree to which the work spanned different jurisdictions, practice areas, parties and industries;

**Complexity** - the degree to which the work requires intricate legal principles or advanced techniques and structures;

**Impact or significance** - the degree by which the stakeholders, the bench and bar or the Malaysian community at large is affected;

**Improvement** - the degree to which the work involved improved techniques and structures;

**Innovation** - the degree to which the work involved original techniques and structures or innovative legal rules or regulations;

**Indonesian element** - any or all of the following: (a) one of the law firms involved must be based in Indonesia; (b) one of the parties to the deal must be based in Indonesia; (c) the contract/deal was executed/completed in Indonesia; or (d) the contract/deal must, in any way, be related to Indonesia;

**Third-party award or recognition** - that which is given by any award-giving organisation, public or private, other than ALB; and

**Work** - any transaction, case or matter handled, and other legal service provided within the organisation or otherwise.

## PART III: CATEGORIES

### A. DEAL CATEGORIES

- **Debt Market Deal of the Year**
- **Equity Market Deal of the Year**
- **M&A Deal of the Year**
- **Project Finance Deal of the Year**
- **Indonesia Deal of the Year**

#### Specific Guidelines

- **Indonesian element:** Every entry submitted in any deal categories must have an Indonesian element.
- **Number of submissions:** An organisation may submit up to two (2) deals per category.
- **Debt Market Deal of the Year:** Deals submitted for this category must have a minimum financial value (MFV) of USD500 million.
- **Equity Market Deal of the Year:** Deals submitted for this category must have an MFV of USD200 million.
- **M&A Deal of the Year:** Deals submitted for this category must have an MFV of USD500 million.
- **Projects and Energy Deal of the Year:** Deals submitted for this category must have an MFV of USD300 million.
- **Indonesia Deal of the Year:** The winners for all other deal categories shall be the finalists for this category.

#### Criteria

The evaluation of deals will be based on the following factors:

- Complexity
- Innovation/improvement
- Breadth
- Impact/significance
- Third-party awards/recognition

### B. IN-HOUSE CATEGORIES

- **Banking and Financial Services In-House Team of the Year**
- **Construction and Real Estate In-House Team of the Year**
- **Energy and Resources In-House Team of the Year**
- **Technology, Media and Telecommunications In-House Team of the Year**
- **Indonesia In-House Team of the Year**

#### Specific Guidelines

- **Physical office:** All nominees for in-house categories should be based in Indonesia.
- **Other industries:** In-house teams from industries other than banking, financial services, construction, real estate, energy and resources and TMT may directly nominate their teams for Indonesia In-House Team of the Year.
- **Indonesia In-House Team of the Year:** The winners for *Banking and Financial Services In-House Team of the Year*, *Construction and Real Estate In-House Team of the Year*, *Energy and Resources In-House Team of the Year*, *Technology, Media and Telecommunications In-House Team of the Year* and the in-house teams from other industries referred to immediately above shall be the finalists for this category.

#### Criteria

The evaluation of entries for in-house categories will be based on the following factors:

- Complexity
- Innovation/improvement
- Breadth
- Impact/significance
- Third-party awards/recognition (when applicable)

## PART III: CATEGORIES

### C. FIRM CATEGORIES

- **Banking and Financial Services Law Firm of the Year**
- **Boutique Law Firm of the Year**
- **Dispute Resolution Law Firm of the Year**
- **Intellectual Property Law Firm of the Year**
- **Labour and Employment Law Firm of the Year**
- **Maritime Law Firm of the Year**
- **Matrimonial and Family Law Firm of the Year**
- **Projects, Energy and Infrastructure Law Firm of the Year**
- **Real Estate Law Firm of the Year**
- **Restructuring and Insolvency Law Firm of the Year**
- **Rising Law Firm of the Year**
- **Deal Firm of the Year**
- **International Deal Firm of the Year**
- **Indonesia Law Firm of the Year**

#### Specific Guidelines

- **Physical office:** All nominees for firm categories, except as specified below, should be based in Indonesia.
- **Boutique Law Firm of the Year:** This category is open for nomination to independent law firms with less than fifteen (15) partners or with limited number of practice areas.
- **Deal Firm of the Year and International Deal Firm of the Year:** No MFV is required for deals submitted for any of these categories. Only local law firms may nominate for the former and only law firms headquartered outside Indonesia may nominate for the latter. Deals submitted for International Deal Firm must have an "Indonesian element" as defined in Part II.
- **Rising Law Firm of the Year:** Only independent law firms which have been established in Indonesia not earlier than 1 January 2011 and with less than ten (10) partners may nominate for this category.

- **Indonesia Law Firm of the Year:** The winners for all other firm categories shall be the finalists for this category.

#### Criteria

The evaluation of entries for firm categories will be based on the following factors:

- Key hires and departures (when applicable)
- Complexity
- Innovation/improvement
- Breadth
- Impact/significance
- Third-party awards/recognition
- Number of completed transactions (when applicable)
- Volume of completed transactions in USD (when applicable)

### D. INDIVIDUAL CATEGORIES

- **Assegaf Hamzah & Partners Award In-House Lawyer of the Year**
- **Woman Lawyer of the Year**
- **Young Lawyer of the Year**
- **BMW Award Managing Partner of the Year**

#### Specific Guidelines

- **Self-recommendation:** An organisation may nominate only one (1) of its lawyers for any individual category.
- **Third-party nomination:** Nomination of this nature for all categories may be considered only when the nominee's law firm or in-house team has not nominated anyone from its team for any such categories.
- **Residence:** All nominees for individual categories should be residents of Indonesia.
- **Woman Lawyer of the Year:** A law firm partner or in-house lawyer is eligible for nomination for this category.
- **Young Lawyer of the Year:** A law firm partner who is no more than forty (40) years of age as of 30 June 2016 may be eligible for nomination in this category.

## PART IV: JUDGING PANEL

The judging panel consists of the general and the special expertise panels. It is composed of approximately 30 reputable members from the legal academe, in-house teams, law firms, legal associations or business leagues whose identities are kept confidential prior to the awards ceremony.

The judges are given at least one week to evaluate the accomplishments of nominees based on a research summary provided by ALB. They choose the top three finalists for every category. A score allocated by a judge to a finalist with which or with whom he has an apparent conflict of interest is considered void.

The finalist in every category that obtains the highest score wins.

## PART V: FURTHER INFORMATION

### IMPORTANT DATES

13 July 2016	Opening of nominations*
18 August 2016	Deadline for nominations*
4 <sup>th</sup> week of September	Online announcement of finalists
27 October 2016	Gala dinner and awards ceremony

\*Please submit the nomination forms to [mary.aquino@thomsonreuters.com](mailto:mary.aquino@thomsonreuters.com).

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